



**Bruce Reed, MCR**

Senior Vice President  
Corporate Services

National & International Tenant  
Representative

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Established 1962



COMMERCIAL REAL ESTATE



**Chas. Hawkins Co., Inc./  
CORFAC International**

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**Professional Profile**

For over 20 years, Mr. Reed has been a market leader in exclusive representation of corporate America with space needs throughout the world.

**Prior Experience**

Prior to joining the Chas. Hawkins Co., Inc./CORFAC International in 2003, Mr. Reed was Director of Corporate Services at NAI Mathews Partners, and was the firm's top corporate services producer for six consecutive years. While with NAI, he served on the leadership committee of the NAI Office Council. In 2003, he helped form the local CoreNet Global Chapter serving as President. He began his commercial real estate career in 1987, and was the number two producer for the nine-year period he was an office leasing and sales specialist with the 20 plus broker firm of Fulton Armstrong Associates, which is now Grubb and Ellis/Centennial, Inc. Prior to his career in commercial real estate, Mr. Reed was a top manager, salesperson and recruiter with the Southwestern Company.

**Education**

Mr. Reed achieved a B.S. Degree in Public Relations at Appalachian State University in 1983. He recently earned his MCR (Masters of Corporate Real Estate) designated from CoreNet Global.

He has successfully completed numerous corporate real estate and tenant representation courses, and is active in the Commercial Investment Division of the Board of Realtors.

**Professional Affiliations**

Reed is a member of CoreNet Global, and is active in the local chapter of CCIM.

**Beneficiaries of Our Services**

Mr. Reed has helped his corporate client's lease or purchase well over a million square feet of office space over his career.

Some of Mr. Reed's most recent and current clients include:

- Ardent Health Services
- Chicago Title Corporation
- Comdata Corp.
- Esoterix, Inc.
- GTE
- Healthcare Management Systems
- HealthSpring
- Fidelity Information Services
- John Hancock Life Insurance Co.
- LandDesign
- Lawyer's Title Corporation
- Office Depot
- Old Republic National Title Corp.
- Willowbrook Health Systems