



Jonathan Douillard

Vice President
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Established 1962



COMMERCIAL REAL ESTATE

CORFAC
International

Chas. Hawkins Co., Inc./ CORFAC International

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Professional Profile

Mr. Douillard has been a commercial real estate agent since 2006 when he joined the Chas. Hawkins Co., Inc. He is involved in the leasing, sales and acquisition of commercial properties in the greater Metropolitan Nashville area.

Prior Experience

Prior to joining the Chas. Hawkins Co., Inc., Mr. Douillard was a catcher with the Chicago Cubs organization; Mr. Douillard played three seasons in the minor league. Mr. Douillard was a catcher at Vanderbilt University from 2000 – 2004.

Education

Mr. Douillard received a Bachelor of Science degree in Human and Organizational Development from Vanderbilt University in 2004.

Professional Affiliations

Mr. Douillard holds a Tennessee affiliate broker's license and is a member of the Vanderbilt Baseball Booster Club and the National Commodore Club.

Core Competencies

Mr. Douillard specializes in real estate transactions occurring in the Metropolitan Nashville's downtown real estate environment. He provides the following comprehensive list of real estate services to his clients:

- Brokerage representation and facilitation for buyers and sellers of real property assets.

- Investment analysis for acquisition and disposition of real property assets.
- Portfolio management and consulting for companies seeking to gain strategic benefits from their owned or leased real estate portfolio.
- Development and market studies for investors considering Nashville's vibrant, revitalizing downtown markets to enhance their property investment portfolios.

Beneficiaries of Our Services

Major tenant representations and listing assignments have included:

First Industrial Real Estate
Heartland Pump
Gibson Guitar
Global Stone USA
Music City Packaging
Omni-Care
Schiller Hardware
Wal-Mart

Significant sales transactions:

401 Spence Lane	32,385 SF
1414 3rd Avenue South	32,175 SF
6150 Cockrill Bend	16,000 SF
1400 3rd Avenue South	15,000 SF
4001 Murfreesboro Road	15,000 SF
419 Spence Lane	9,900 SF
870 Murfreesboro Road	5,200 SF

Significant leasing transactions:

1736 River Hills Drive	183,000 SF
1414 4th Avenue South	109,000 SF
1654 Elm Hill Pike	104,000 SF
1920 Nolensville Road	58,872 SF
1718 Elm Hill Pike	36,254 SF