



**J. P. Lowe, CCIM**

Broker, Senior Vice President  
Commercial Group

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Established 1962



COMMERCIAL REAL ESTATE



**Chas. Hawkins Co., Inc./  
CORFAC International**

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**Professional Profile**

Mr. Lowe has been a commercial real estate agent since he joined the Chas. Hawkins Co. Inc./CORFAC International in 2000. His primary focus is on investment sales of commercial and industrial property. Since June, 2000, he has been involved in transactions totaling more than \$125,000,999 representing 4,153,000 square feet of space and 1,600 acres of land.

**Prior Experience**

Prior to entering the real estate brokerage industry, Mr. Lowe has had a broad and varied business background with over 20 years in senior management and ownership positions. For the past ten years, Mr. Lowe has been an active partner in a Nashville-based residential and commercial real estate development firm.

**Education**

Mr. Lowe received a Bachelor of Arts degree from Vanderbilt University, Nashville, TN. Mr. Lowe also holds a Master of Business Administration from Owen Graduate School of Management, Vanderbilt University, Nashville, TN.

He has completed CCIM courses 100, 101, 102, 103 and 104.

**Professional Affiliations**

Mr. Lowe holds a Tennessee Broker's license. He received his designation as a Certified Commercial Investment Member (CCIM) in 2004.

**Beneficiaries of Our Services**

As a Broker with the Chas. Hawkins Co., Inc., Mr. Lowe has handled numerous aspects of commercial real estate brokerage including exclusive marketing of investment properties, user properties for sale and lease, and land development sites. Mr. Lowe's primary focus is on marketing investment properties and exclusively representing owners and investors in investment sale transactions.

Major investment sales transactions include:

1125 Vaughn Drive	504,000 SF
1042 Fred Blvd.	316,000 SF
104 Challenger Drive	300,000 SF
1115 Vaughn Drive	216,000 SF
375 Belvedere Drive	194,113 SF
5557 Highway 31 West	166,500 SF
706 Church Street	109,113 SF
Doctors Office Building	
3801 Logistics Way	77,000 SF
Myatt Drive	57,950 SF
1920 Air Lane Drive	49,922 SF
3212 West End Avenue	38,000 SF
The Lilly Company	30,000 SF
1821 Air Lane Drive	25,300 SF
1701 Gale Lane Apartment	32-Units

Major Sales and Leasing Assignments include:

1165 Vaughn Drive	500,000 SF
104 Challenger Drive	300,000 SF
1042B Fred White Blvd.	156,000 SF
1571 Heil Quaker Blvd.	122,000 SF
Mason Road	116,000 SF
191 Stone Container Rd	113,460 SF
2008 Johnson Industrial Drive	80,000 SF
540 Brick Church Park Drive	60,000 SF
1647 Mallory Lane	27,400 SF
2011 Johnson Industrial Drive	26,378 SF
2513 B Kerr Road	243 Acres
Beasley Drive	210 Acres
Sanford Road	20.73 Acres