



**Michael Augustine, CCIM**  
Vice President  
Industrial Group

Direct: 615.345.7251  
Cell: 615.969.8177  
E-Mail: [maugustine@chco.com](mailto:maugustine@chco.com)

Established 1962



COMMERCIAL REAL ESTATE



**Chas. Hawkins Co., Inc./  
CORFAC International**

776 Melrose Avenue  
Nashville, TN 37211  
Phone: 615.256.3189  
Fax: 615.254.4026  
[www.chashawkins.com](http://www.chashawkins.com)

**Professional Profile**

Mr. Augustine has been a commercial real estate agent since 2008, and joined The Chas. Hawkins Co., Inc. in 2009. His primary focus is the acquisition, disposition and leasing of industrial properties in the Northern Middle Tennessee area.

**Prior Experience**

Prior to joining Chas. Hawkins Co., Inc., Mr. Augustine was a leasing representative for ProLogis, an industrial REIT, in Nashville, TN. Mr. Augustine also worked for Morgan Stanley in New York as a Global Capital Markets Analyst specializing in the syndication of investment grade debt transactions.

**Education**

Mr. Augustine received his M.B.A. from the Owen Graduate School of Management at Vanderbilt University in 2008. Prior to receiving his M.B.A., Mr. Augustine received his Bachelor of Arts in economics from Washington and Lee University in 2003. He attended Montgomery Bell Academy in Nashville.

He has completed CCIM Course 101, 102, 103 and 104.

**Professional Affiliations**

Mr. Augustine holds a Tennessee affiliate broker's license and is a member of the Nashville Chapter of NAIOP Developing Leaders Committee.

**Core Competencies**

Mr. Augustine specializes in industrial and investment transactions occurring in North Nashville, Portland, Clarksville, Springfield, Gallatin, Hendersonville, and White House.

Mr. Augustine's primary focus is on representing owners of industrial properties for sale or lease, marketing industrial properties and exclusively representing owners and investors in investment sale transactions.

He provides the following comprehensive list of real estate services to his clients:

- Brokerage representation and facilitation for buyers and sellers of real property assets.
- Investment analysis for acquisition and disposition of real property assets.
- Portfolio management and consulting for companies seeking to gain strategic benefits from their owned or leased real estate portfolio.
- Development and market studies for investors seeking to enhance their portfolios.