



Matt Woodard

Broker, Senior Vice President
Commercial Group

Direct: 615.345.7208

E-Mail: mwoodard@chco.com

Established 1962



COMMERCIAL REAL ESTATE

CORFAC
International

Chas. Hawkins Co., Inc./ CORFAC International

776 Melrose Avenue
Nashville, TN 37211
Phone: 615.256.3189
Fax: 615.254.4026
www.chashawkins.com

Professional Profile

Mr. Woodard has been a commercial real estate agent since he joined the Chas. Hawkins Co., Inc. in 1998. He is involved in the leasing, sales and acquisition of commercial properties. Since June of 1998, he has been involved in transactions totaling more than \$350,000,000 and over 40,000,000 square feet.

Prior Experience

Prior to entering the real estate industry, Mr. Woodard worked as a financial consultant with Merrill Lynch and as a technology consultant with French Hodges.

Education

Mr. Woodard attended Franklin Road Academy in Nashville, TN, where he graduated in 1988. He received a Bachelor of Business Administration degree from Lambuth University in 1992.

He has completed CCIM courses 101 and 104.

Professional Affiliations

Mr. Woodard holds a broker's real estate license in the State of Tennessee.

Beneficiaries of Our Services

Major exclusive sales and leasing assignments have included:

Acosta Sales
Chad Supply Co., Inc.
Dry Clean USA
Eagle Dry Goods, Inc.
Echostar Communications
Ferguson Enterprises
First Industrial Real Estate
G & K Services, Inc.
Goodyear Rubber and Tire
Intermodal Cartage Company
Norandex Reynolds
O'Reilly Autoparts
Ozburn Hesse Moving Company
PrimeSource Building Products, Inc.
Reichhold Chemical
Shopping Center Developers, LLC
Siemen's ElectroComm, L.P.
Sovereign Specialty Chemical
Standard Candy Company
Vanderbilt University
Verizon Wireless
Zamias Development

Major investment property transactions include:

521 Harding Industrial Drive	400,000 SF
1740 River Hills Drive	177,000 SF