



Patrick Brakefield, SIOR

Broker, President
Commercial Group

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Established 1962



COMMERCIAL REAL ESTATE



**Chas. Hawkins Co., Inc./
CORFAC International**

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Professional Profile

Mr. Brakefield has been a Nashville commercial real estate agent since 1986, first with CB Richard Ellis and then with the Chas. Hawkins Co., Inc.

He has been involved in transactions with a consideration in excess of \$500,000,000 for more than 25,000,000 square feet of space.

Prior Experience

Prior to entering the real estate brokerage business, Mr. Brakefield proudly served in the armed forces of the United States. He was also involved in the maintenance and management of apartment properties for a short period.

Education

Mr. Brakefield received a Bachelor of Business Administration with an emphasis in Finance from the University of Houston in 1983. He graduated from The Hillsboro School, a multi-denominational academic, arts and athletics high school in Nashville, TN.

Mr. Brakefield has completed SIOR courses 101, 103, 201 and 203; and CCIM courses 100, 101, 102, 301, 401 and 410.

Professional Affiliations

Mr. Brakefield is a member of the Society of Industrial and Office Realtors, past member of both the Board of Directors for the Greater Nashville Association of Realtors and its Commercial Investment Division and served as the President of the CID for two years. He is an officer in the Middle Tennessee Chapter of the SIOR and is on the Education Committee of The Greater Nashville Chamber of Commerce.

Beneficiaries of Our Services

Mr. Brakefield has exclusively represented tenants; exclusively marketed user properties; exclusively marketed investment properties; completed build-to-suit transactions; invested in existing, speculative and

build-to-suit projects; done consulting work; and arranged for project financing.

Tenant representation assignments include those for:

B & G Foods	420,000 SF
Shop At Home Network	307,000 SF
B & G Foods	250,625 SF
B&G Foods	175,000 SF
Advanced Composites, Inc.	140,000 SF
Mac-Pack Services	122,606 SF
Shop At Home Network	101,200 SF
Heafner-Itco Tires/Products	100,000 SF
Bergen Brunswig	97,000 SF
Cardinal Health	80,400 SF
The Gideon's International	73,000 SF
Advanced Composites	67,500 SF
Bridgestone/Firestone	65,000 SF

Exclusive sales and leasing assignments include those for:

Firestone Plant	649,346 SF
Cowan Industrial Park	588,768 SF
Logistics Way Business Center	570,000 SF
400 New Sanford Rd	518,667 SF
Space Park East	445,250 SF
MetCom Center	390,000 SF
521 Harding Industrial Dr	329,128 SF
Meguiar's	161,500 SF
Ferguson Enterprises	142,035 SF
Ozburn Hessey	138,400 SF
Spintex	108,025 SF
GF Office Furniture	101,400 SF
Hollister Inc.	100,800 SF
State of Tennessee	86,976 SF
PrimeSource	84,511 SF
Richard and Richards	81,440 SF
Carrier Corporation	72,807 SF
IDS	72,000 SF
Unisource	62,208 SF

Investment property transactions include those for:

Space Park North	954,625 SF
Interchange Center	909,490 SF
One Waldenbooks Drive	564,300 SF
The MetCom Center	527,000 SF
Space Park East	445,250 SF
323 Mason Road	406,000 SF
521 Harding Industrial Dr	329,128 SF
801 Swan Drive	227,000 SF
606 Butler Drive	250,000 SF
3215 Powell Avenue	148,000 SF
1740 River Hills Drive	177,000 SF
107 Taylor Street	168,942 SF
Bakertown Industrial Park	126,600 SF
1630 Corporate Place	122,606 SF
3801 Logistics Way	77,500 SF
915 Murfreesboro Road	72,807 SF
575 Brick Church Park Drive	51,397 SF
2836 Logan Street	3,900 SF
Space Park East	\$5,000,000 refinance
The Lilly Company	12-year net lease
1805 Lebanon Road	10-year net lease

