



Robert Stout

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Established 1962



COMMERCIAL REAL ESTATE



**Chas. Hawkins Co., Inc./
CORFAC International**

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Professional Profile

Mr. Stout has been a commercial real estate agent since October, 1999. His primary focus is in industrial sales and leasing of commercial property.

Prior Experience

Prior to joining the Chas. Hawkins Co., Inc., Mr. Stout spent four years with Colliers Turley Martin Tucker, specializing in industrial real estate. Before that Mr. Stout was a district sales trainer for Schering Plough Corporation covering the Middle Tennessee market.

Education

Mr. Stout received a Bachelor of Arts Degree, majoring in Economics, from Vanderbilt University in Nashville, TN.

He has completed SIOR courses 101 and 102; and CCIM courses 100, 101, 102, and 104.

Professional Affiliations

Mr. Stout holds a Tennessee affiliate broker's license and was a member of GNAR / NAR.

Mr. Stout has been a Platinum Commercial Award of Excellence winner for four years in a row— 2005, 2006, 2007 and 2008, and was named ProLogis 2005 Broker of the Year.

Beneficiaries of Our Services

In Mr. Stout's career, he has exclusively represented tenants, exclusively marketed user properties for sale and lease, and marketed investment properties.

Major tenant representation assignments include:

Flexcel, Inc.	148,923 SF
Anderson News	116,000 SF
RockTenn	110,000 SF
Mack Pack Services	100,000 SF
Pinnacle Business Products	77,000 SF
Party Place	70,000 SF
Metro Air Services	60,000 SF
Ashley Furniture	60,000 SF
Cameron Ashley Building	48,000 SF
ITNOLAP	45,000 SF
ATA Distribution	40,500 SF
Am-Pac Tire Distribution	40,500 SF
Remarketing Solutions	30,000 SF
Solideal	30,000 SF
Mitsuchi Corp. of America	25,000 SF
Pilot Air Freight	24,000 SF
Dri-Eaz	16,000 SF

Major exclusive leasing and sales assignments include:

Harding Business Park	530,000 SF
Portland	500,000 SF
Stiles Corporation	500,000 SF & 234,000 SF
Northfork Industrial Park	301,500 SF
Clarksville	300,000 SF
Smyrna Dist. Center	267,000 SF
Alenco Windows	226,000 SF
Dezurik	185,000 SF
Aquatech	136,000 SF & 114,000 SF
1571 Heil Quaker	122,000 SF
1630 Corporate Place	122,000 SF
700 Swan Drive	122,000 SF
410 Harding Industrial	100,000 SF
12980 Old Hickory Blvd.	90,396 SF
HITT Properties	90,000 SF
1412 Antioch Pike	82,262 SF
Franklin Limestone Rd.	80,640 SF
3620 Allied & Trousdale	77,048 SF
Keystone Ave.	70,000 SF
12630 Old Hickory Blvd.	70,000 SF
1201 Antioch Pike	68,573 SF
3628 Allied & Trousdale	45,000 SF
1260 Heil Quaker	44,900 SF
1071 Firestone Parkway	44,000 SF
201 Gils Street	41,250 SF
3189 Franklin Limestone Road	40,300 SF
291 Sam Ridley	40,000 SF
131 Weakley Lane	36,000 SF
1024 Firestone Pkwy	36,000 SF
12966 Old Hickory Blvd.	31,875 SF
125 International Blvd	31,226 SF
3048 Owen Drive	31,000 SF
200 Weakley Lane	30,000 SF
3041 Owen Drive	30,000 SF
947 Esther Lane	27,030 SF
1382 Heil Quaker	27,500 SF
1515 JP Hennessy	26,141 SF
3750 Stewart Lane	26,000 SF
3750 Stewart Lane	26,000 SF
190 Parthenon Parkway	25,500 SF
104 Armstrong Court	24,000 SF
406 Harding Industrial	21,000 SF
470 Metroplex Drive	19,023 SF
1610 Heil Quaker	10,800 SF